



# Customer Proposal

August 3, 2011

Account Manager: Larsen Grabenkort

Phone: (503) 227 5456

Quote Number:

4427 NE 76th Ave

Fax: (503) 222 1167

Portland, OR 97281

Prepared By: Chris Tate

Customer Number:

PREPARED FOR : <b>WCCCA</b>	Bill To	Ship to
COMPANY :	Address: <b>Please advise</b>	Address: <b>please advise</b>
PHONE :		
EMAIL :	ATTN	ATTN:

## Equipment Details and Pricing Reflect the WSCA Contract

All radios below are configured to operate on the existing Motorola Analog SmartZone infrastructure that WCCCA and C800 maintain. The XTS & XTL radios can be upgraded via Software Flash to a Digital P25 Phase 1 operation and the APX radios can be upgraded via Software flash to operate on a P25 Phase 1 or Phase 2\* system. If these options are desired with the initial purchase, please contact Larsen Grabenkort @ 971-227-2856

\* Phase 2 operation is dependent on the standard being released

Pricing information below does not include accessories including but not limited to: Chargers, Speaker mics (Portables), or installation

<u>Qty.</u>	<u>Model</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
<b>APX7000 Portable Radio</b>				
1	H97TGD9PW1 N	APX7000 DIGITAL PORTABLE RADIO	\$2,131.92	\$2,131.92
1	QA00569	ADD: 7/800MHZ PRIMARY BAND	\$0.00	\$0.00
1	QA00574	ADD: VHF SECONDARY BAND	\$0.00	\$0.00
1	QA00577	ADD: LARGE COLOR DISPLAY AND FULL KEYPAD	\$405.00	\$405.00
1	QA00579	ADD: ENABLE DUAL BAND OPERATION	\$810.00	\$810.00
1	Q806BK	ADD: ASTRO DIGITAL CAI OPERATION	\$417.15	\$417.15
1	H38	ADD: SMARTZONE OPERATION	\$1,215.00	\$1,215.00
1	QA01749AB	ADD: ADVANCED SYSTEM KEY - SOFTWARE KEY	\$0.00	\$0.00
1	Q58	OPTIONAL: 2 YR REPAIR SERVICE ADVANTAGE	\$102.00	
			<b>TOTAL</b>	<b>\$4,979.07</b>
<b>APX6000 Portable Radio Model III</b>				
1	H98UCH9PW7AN	XTS5000 PORTABLE RADIO MODEL II KEYPAD DISPLAY 1000CH	\$2,106.00	\$2,106.00
1	H38BT	ADD: SMARTZONE SYSTEM SOFTWARE	\$972.00	\$972.00
1	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	\$417.15	\$417.15
1		STANDARD IMPRES LI-ION BATTERY	\$0.00	\$0.00
1	H885BK	OPTIONAL: 2 YEAR REPAIR SERVICE ADVANTAGE	\$84.00	
			<b>TOTAL</b>	<b>\$3,495.15</b>
<b>APX6000 Portable Radio Model II</b>				
1	H98UCF9PW6AN	XTS5000 PORTABLE RADIO MODEL II KEYPAD DISPLAY 1000CH	\$1,747.98	\$1,747.98
1	H38BT	ADD: SMARTZONE SYSTEM SOFTWARE	\$972.00	\$972.00
1	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	\$417.15	\$417.15
1		STANDARD IMPRES LI-ION BATTERY	\$0.00	\$0.00

1	H885BK	OPTIONAL: 2 YEAR REPAIR SERVICE ADVANTAGE	\$84.00	
			<b>TOTAL</b>	<b>\$3,137.13</b>
<b>XTS5000 Portable Radio Model II</b>				
1	H18UCF9PW6AN	XTS5000 PORTABLE RADIO MODEL II KEYPAD DISPLAY 1000CH	\$1,715.61	\$1,715.61
1	H38BR	ADD: SMARTZONE SYSTEM SOFTWARE	\$1,192.50	\$1,192.50
1	Q806BA	EADD: SOFTWARE ASTRO DIGITAL CAI OPERATION	\$409.43	\$409.43
1	Q186AH	ALT: BATTERY IMPRES NIMH 1800MAH	\$0.00	\$0.00
1	H885BK	OPTIONAL: 2 YEAR REPAIR SERVICE ADVANTAGE	\$84.00	
			<b>TOTAL</b>	<b>\$3,317.54</b>
<b>XTS2500 Portable Radio Model II</b>				
1	H46UCF9PW6BN	XTS2500 762-870MHZ/ 1-3W/ 870 CHANNELS/ 3X2 KEYPAD/ MODEL 2	\$1,154.75	\$1,154.75
1	Q575AA	ENH: TRUNKING 3600 BAUD SOFTWARE	\$1,247.88	\$1,247.88
1		STANDARD NICD IMPRES BATTERY	\$0.00	\$0.00
1	H885BK	OPTIONAL: 2 YEAR REPAIR SERVICE ADVANTAGE	\$84.00	
			<b>TOTAL</b>	<b>\$2,402.63</b>
<b>XTS1500 Portable Radio Model 1.5</b>				
1	H66UCD9PW5BN	XTS2500 762-870MHZ/ 1-3W/ 870 CHANNELS/ 3X2 KEYPAD/ MODEL 2	\$622.50	\$622.50
1	Q575BJ	ENH: TRUNKING 3600 BAUD	\$688.90	\$688.90
1		STANDARD NIMH IMPRES BATTERY	\$0.00	\$0.00
1	H885BK	OPTIONAL: 2 YEAR REPAIR SERVICE ADVANTAGE	\$84.00	
			<b>TOTAL</b>	<b>\$1,311.40</b>
<b>APX7500 Mobile Radio</b>				
1	M30TSS9PW1 N	APX7500 DUAL BAND MID POWER	\$1,840.32	\$1,840.32
1	GA00244	ADD: 7/800MHZ PRIMARY BAND	\$0.00	\$0.00
1	GA00308	ADD: VHF MP SECONDARY BAND	\$324.00	\$324.00
1	QA00579	ADD: ENABLE DUAL BAND OPERATION	\$486.00	\$486.00
1	G51	ADD: SMARTZONE OPERATION	\$1,215.00	\$1,215.00
1	G806	ENH: ASTRO DIGITAL CAI OP APX	\$417.15	\$417.15
1	G442	ADD: APX7500 O5 CONTROL HEAD	\$349.92	\$349.92
1	G444	ADD: CONTROL HEAD SOFTWARE	\$0.00	\$0.00
1	G67	ADD: REMOTE MOUNT MID POWER (Includes 17ft Remote Mount Cable)	\$240.57	\$240.57
1	G174	ADD: ANT 3DB LOW-PROFILE 762-870	\$34.83	\$34.83
1	G300	ADD:1/4 WAVE ROOF TOP ANT VHF	\$11.34	\$11.34
1	W22	ADD: PALM MICROPHONE	\$58.32	\$58.32
1	B18	ADD: AUXILARY SPKR 7.5 WATT	\$48.60	\$48.60
1	QA01749AB	ADD: ADVANCED SYSTEM KEY - SOFTWARE KEY	\$0.00	\$0.00
1	G78	OPTIONAL: 2 YR REPAIR SERVICE ADVANTAGE	\$158.00	
			<b>TOTAL</b>	<b>\$5,026.05</b>
<b>APX6500 Mobile Radio</b>				
1	M25URS9PW1AN	APX6500 7/800 MHZ MID POWER MOBILE	\$1,538.19	\$1,538.19
1	W22BA	ADD: PALM MICROPHONE	\$58.32	\$58.32
1	G66BC	ADD: REMOTE MOUNT MID POWER	\$240.57	\$240.57
1	G806BE	ENH: ASTRO DIGITAL CAI OP APX	\$417.15	\$417.15

1	G442AJ	ADD: APX O5 CONTROL HEAD	\$349.92	\$349.92
1	G444AF	ADD: CONTROL HEAD SOFTWARE	\$0.00	\$0.00
1	G51AU	ENH: SMARTZONE OPERATION APX6500	\$972.00	\$972.00
1	G335AW	ADD: ANTENNA 1/4 WAVE 764-870MHZ	\$11.34	\$11.34
1	B18CR	ADD: AUXILARY SPKR SPECTRA 7.5	\$48.60	\$48.60
1	G24AX	OPTIONAL: 2 YEAR REPAIR SERVICE ADVANTAGE	\$121	
			<b>TOTAL</b>	<b>\$3,636.09</b>

**XTL5000 Mobile Radio**

1	M20URS9PW1AN	XTL 5000 MOBILE 10-35 WATT 764-870MHZ	\$1,190.12	\$1,190.12
1	W22AS	ADD: PALM MICROPHONE	\$57.24	\$57.24
1	G67AA	ADD: REMOTE MOUNT	\$236.12	\$236.12
1	G806AT	ENH: SOFTWARE ASTRO DIGITAL CAI OPERATION	\$409.43	\$409.43
1	G442AB	ADD: XTL5000 CONTROL HEAD	\$343.44	\$343.44
1	G444AA	ADD: CONTROL HEAD SOFTWARE	\$0.00	\$0.00
1	G51AM	ENH: 3600 SMARTZONE OPERATION	\$1,192.50	\$1,192.50
1	G335AT	ADD: ANTENNA 1/4 WAVE 764-870MHZ	\$11.13	\$11.13
1	B18CL	ADD: AUXILARY SPKR SPECTRA 7.5	\$47.70	\$47.70
1	G24AX	OPTIONAL: 2 YEAR REPAIR SERVICE ADVANTAGE	\$121	
			<b>TOTAL</b>	<b>\$3,487.67</b>

**XTL2500 Mobile Radio**

1	M21URM9PW1AN	XTL 2500 MOBILE 764-870MHZ, 10-35W	\$1,242.51	\$1,242.51
1	G51AR	ENH: SOFTWARE SMARTZONE/SINGLESTONE	\$809.25	\$809.25
1	G806BD	ENH: SOFTWARE ASTRO DIGITAL CAI	\$427.45	\$427.45
1	G442AA	ADD: XTL2500 CONTROL HEAD	\$242.36	\$242.36
1	G444AA	ADD: CONTROL HEAD SOFTWARE	\$0.00	\$0.00
1	G67AK	ADD: THUMB SCREW REMOTE MOUNT	\$246.51	\$246.51
1	W22AR	ADD: PALM MICROPHONE	\$59.76	\$59.76
1	B18CL	ADD: AUXILARY SPKR SPECTRA 7.5 WATT	\$49.80	\$49.80
1	G335AT	ADD: ANTENNA 1/4 WAVE 764-870MHZ	\$11.62	\$11.62
1	G24AX	OPTIONAL: 2 YEAR REPAIR SERVICE ADVANTAGE	\$121.00	
			<b>TOTAL</b>	<b>\$3,089.26</b>

**XTL1500 Mobile Radio**

1	M28URS9PW1 N	XTL 1500 MOBILE 35 WATT, 764-870MHZ	\$1,328.00	\$1,328.00
1	G789AS	ENH: 3600 ASTRO DIGITAL	\$439.90	\$439.90
1		STANDARD MIC	\$0.00	\$0.00
1	G335AT	ADD: ANTENNA 1/4 WAVE 764-870MHZ	\$11.62	\$11.62
1	G24AX	OPTIONAL: 2 YEAR REPAIR SERVICE ADVANTAGE	\$121.00	
			<b>TOTAL</b>	<b>\$1,779.52</b>

**QUOTE TERMS AND CONDITIONS :**

1. Quotes are exclusive of all installation and programming charges(unless expressly stated) and all applicable taxes.
2. Purchaser will be responsible for shipping costs, which will be added to the invoice.
3. Title will pass upon shipment, risk of loss will pass upon delivery to purchaser's facility.
4. Ordered equipment may be returned for a full refund, less a 20% restocking fee, if the equipment is returned unused and undamaged in its original packaging with in six months after shipment.
5. Prices quoted are valid for thirty(30) days from the date of this quote.
6. Unless otherwise stated, payment will be due within thirty days after invoice.
7. Motorola's standard equipment warranty( which will be furnished upon request) applies to all ordered equipment  
MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.
8. MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE

OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA  
BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

9. These terms will prevail over any inconsistent or additional terms on any purchase order submitted by the purchaser.







